

LIVE REPORT

GORMAN MANUFACTURING COMPANY, INC.

Tradestyle(s): -

ACTIVE GLOBAL ULTIMATE

D-U-N-S

80-473-5132

Number:

Phone: +1 (650) 555-0000

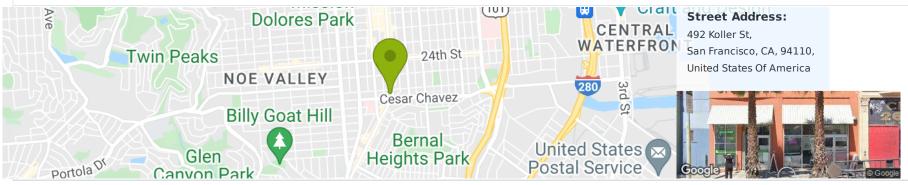
Address: 492 Koller St, San Francisco, CA, 94110, United States Of America

Endorsemen: **Exclude** from **Portfolio** Insight:

Summary

CDE Name	Current Status	Details
AYDEX®	72	12 days beyond terms
Delinquency Score	72	Low to Moderate Risk of severe payment delinquency.
ailure Score	31	Moderate to High Risk of severe financial stress.
&B Viability Rating	1 4 A A	View More Details
Bankruptcy Found	N	
O&B Rating	3 A 4	3A indicates 1 to 10 million, Credit appraisal of 4 is limited





HIGH MODERA	ATE-HIGH	MODERATE	LOW-MODERATE	LOW	
		LOW-MODERATE LOW			
verall assessment of this organization over		nths:	Stability Concerns		
ased on the predicted risk of business disc		s:	Moderately-Higher-Than-Ave	erage-Risk-Of-Financial-Stress Delinquent Payments	

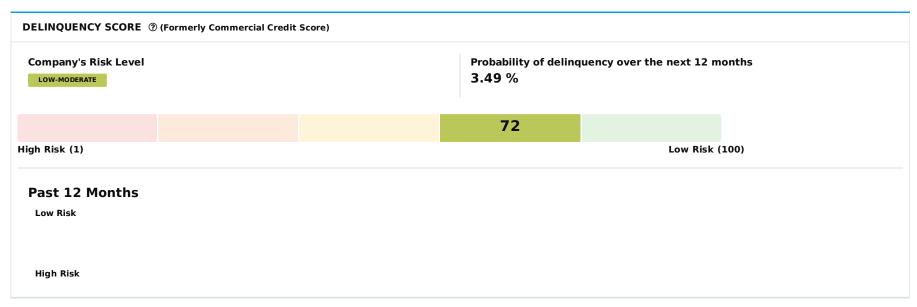
D&B MAX CREDIT RECOMMENDATION ②

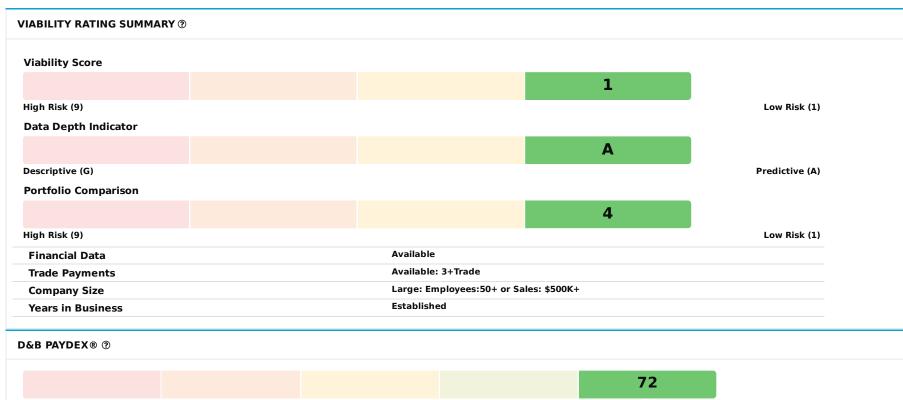
MAXIMUM CREDIT RECOMMENDATION

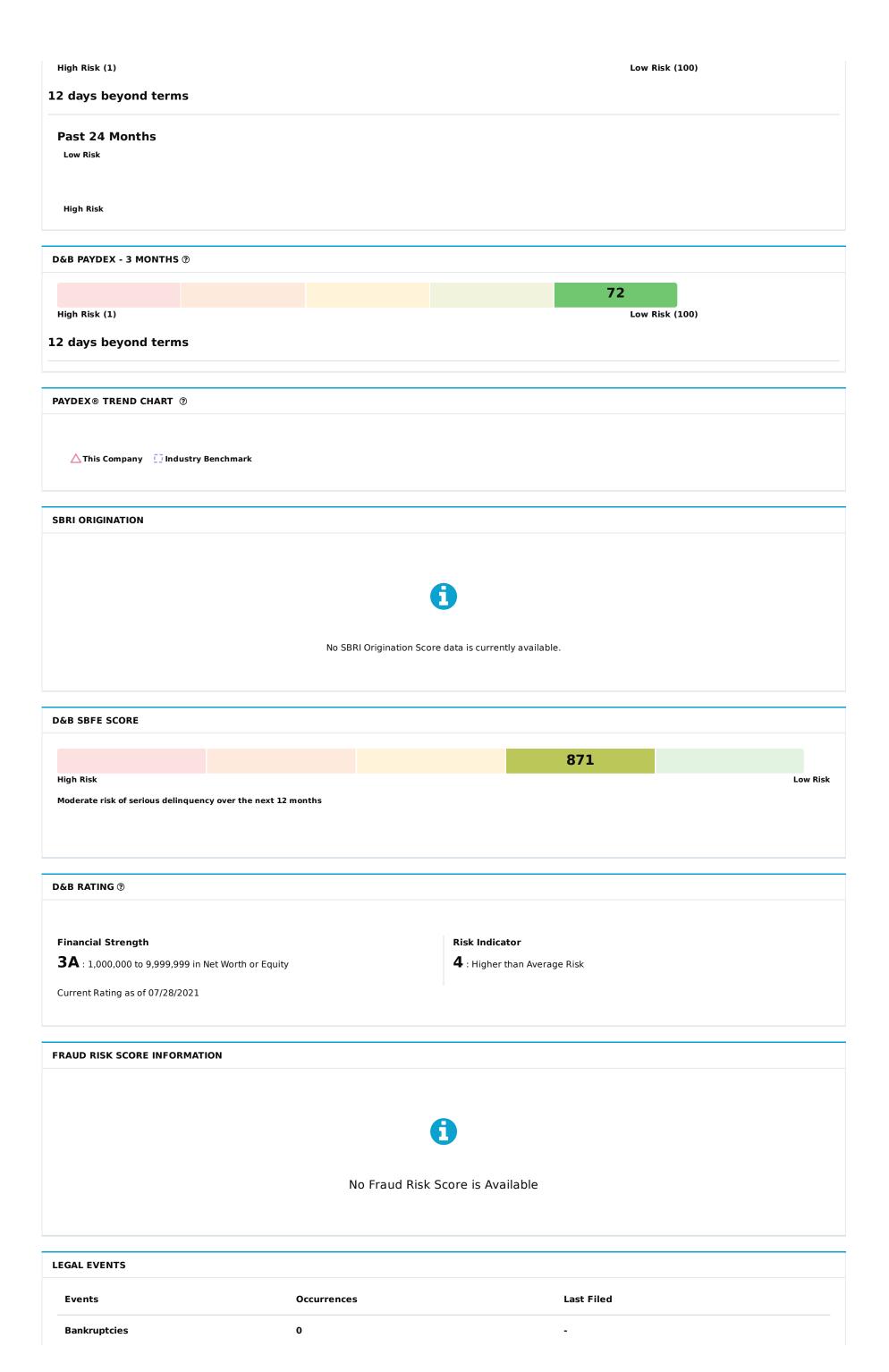
US\$ 175,000

The recommended limit is based on a moderately low probability of severe delinquency.

Company's Risk Level		Probability of failure 0.44 %	e over the next 12 months
	31		
ligh Risk (1)			Low Risk (100)
Past 12 Months			
Low Risk			
High Risk			







Events	Occurrences	Last Filed
Judgements	1	01/01/2014
Liens	0	-
Suits	1	02/01/2014
UCC	3	06/29/2021

Days Beyond Terms
2 Days
From Jan-22 to Mar-22

High Risk (120+)
Days Beyond Terms Past 3 months: 2

Low Risk:0; High Risk:120+

Dollar-weighted average of 31 payment experiences reported from 3 companies.

DETAILED TRADE RISK INSIGHT™ 11 MONTH TREND

Total Amount Current and Past Due -

FINANCIAL OVERVIEW - BALANCE SHEET

1. Fiscal 12/31/2020

2. () **Source:** D&B

TRADE PAYMENTS

Highest Past Due:

5,000

Highest Now Owing 15,000 Total Trade Experiences 16 Largest High Credit 15,000

FINANCIAL OVERVIEW - PROFIT AND LOSS

1. Fiscal 12/31/2020

2. () **Source:** D&B

OWNERSHIP

Subsidiaries

1

Total Members

7

This company is a Global Ultimate, Domestic Ultimate, Parent.

	Global Ultimate	Domestic Ultimate
Name	GORMAN MANUFACTURING COM	PANY, INC. GORMAN MANUFACTURING COMPANY, INC.
Country	UNITED STATES	UNITED STATES
D-U-N-S	80-473-5132	80-473-5132
Others	-	-

FINANCIAL OVERVIEW - KEY BUSINESS RATIOS

Key Business Ratio

Current Ratio 1.1

Key Business Ratios	Business Ratio
Sales to Net Working Capital	13.3
Source: D&B	
ALERTS ③	
There are no alerts for	this D-U-N-S Number.
WEB & SOCIAL POWERED BY FIRSTRAIN	
G	
No Data A	vailable
NOTES	
	Add Note
No notes is available for	this D-U-N-S Number.
COUNTRY/REGIONAL INSIGHT	
United States Of America	Risk Category
The US ban on oil, natural gas, and coal imports from Russia will fuel already-	Low
high inflationary pressures, hitting consumer sentiment and threatening growth prospects; our rating is downgraded.	High Risk Low Risk
Aveilable Departs	
Available Reports Country Insight Snapshot	Country Insight Report
(CIS) High-level view of a single country's cross-border risk exposure, with particular focus on the	(CIR) In-depth analysis of the current risks and opportunities within a single country and its
current political, commercial, and macroeconomic environments.	regional and global context.
STOCK PERFORMANCE	
	Performance P/E:
52-Week High	EPS:
	Div/Yield

The scores and ratings included in this report are designed as a tool to assist the user in making their own credit related decisions, and should be used as part of a balanced and complete assessment relying on the knowledge and expertise of the reader, and where appropriate on other information sources. The score and rating models are developed using statistical analysis in order to generate a prediction of future events. Dun & Bradstreet monitors the performance of thousands of businesses in order to identify characteristics common to specific business events. These characteristics are weighted by significance to form rules within its models that identify other businesses with similar characteristics in order to provide a score or rating.

Dun & Bradstreet's scores and ratings are not a statement of what will happen, but an indication of what is more likely to happen based on previous experience. Though Dun & Bradstreet uses extensive procedures to maintain the quality of its information. Dun & Bradstreet cannot quarantee that it is accurate, complete or timely, and this may affect the included scores and ratings. Your use of this report is subject to applicable law, and to the terms of vour agreement with Dun & Bradstreet.

Risk Assessment

D&B RISK ASSESSMENT

OVERALL BUSINESS RISK

HIGH **MODERATE-HIGH MODERATE LOW-MODERATE** LOW

MAXIMUM CREDIT RECOMMENDATION

US\$ 175,000

The recommended limit is based on a moderately low probability of severe delinquency.

Dun & Bradstreet thinks...

- Overall assessment of this organization over the next 12 months: **STABILITY CONCERNS**
- Based on the predicted risk of business discontinuation: MODERATELY-HIGHER-THAN-AVERAGE-RISK-OF-FINANCIAL-STRESS
- Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY **DELINQUENT PAYMENTS**

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score

Compared to All US Businesses within the D&B Database:

- Level of Risk:Low Risk
- Businesses ranked 1 have a probability of becoming no longer viable: 0.2 %
- Percentage of businesses ranked 1: 0.3 %
- Across all US businesses, the average probability of becoming no longer viable:14 %

Portfolio Comparison

Compared to All US Businesses within the same **MODEL SEGMENT:**

- Model Segment : Available Financial Data
- Level of Risk:Low Risk
- Businesses ranked 4 within this model segment have a probability of becoming no longer viable: 0.3 %
- Percentage of businesses ranked 4 with this model segment: 13 %
- Within this model segment, the average probability of becoming no longer viable: 0.6 %

Data Depth Indicator Data Depth Indicator:

- Rich Firmographics
- Extensive Commercial Trading Activity
- ✓ Comprehensive Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. To make the request, click the link below. Note, the company must be saved to a folder before the request can be made.

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

Company Profile:

Company Profile Details:

• Financial Data: True

• Trade Payments: Available: 3+Trade

 Company Size: Large: Employees:50+ or Sales: \$500K+

• Years in Business: Established: 5+



Financial Data

True

Trade Payments Available:

Company Size Large

Years in **Business** Established

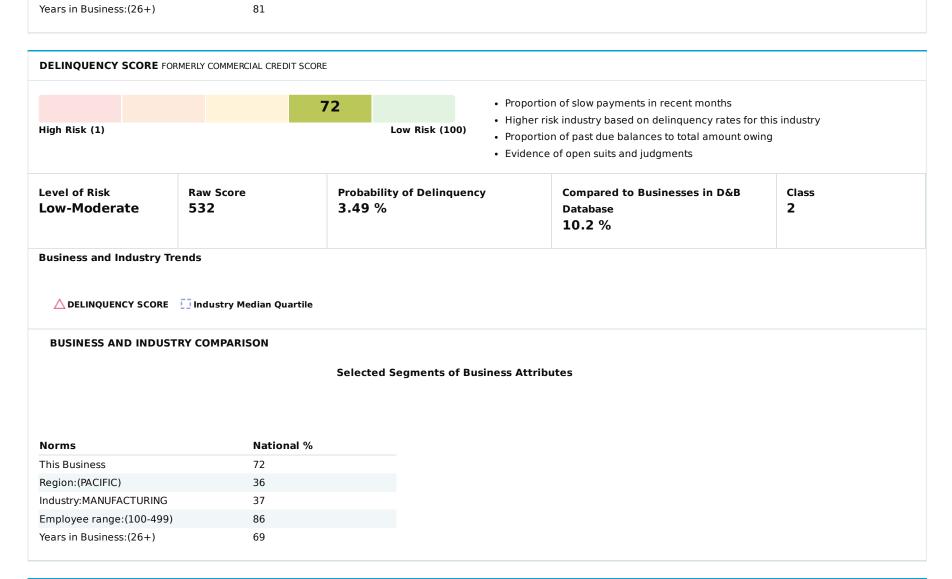
3+Trade

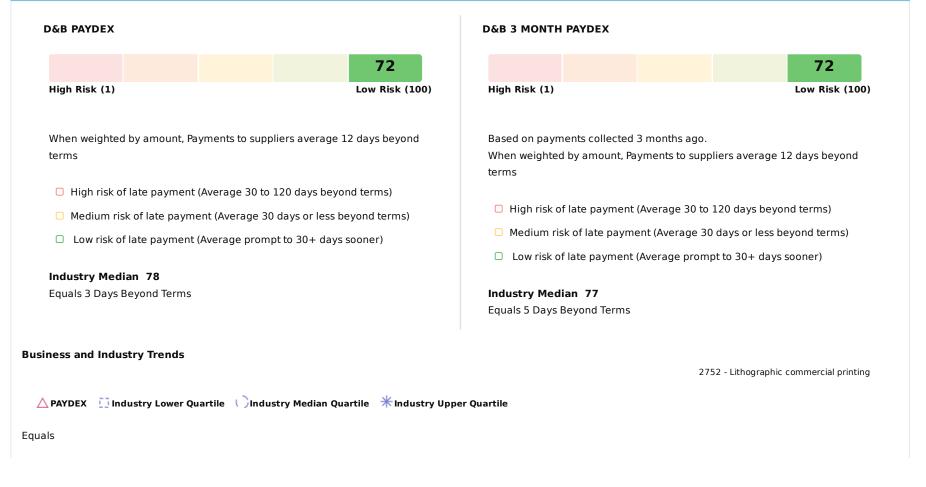
FAILURE SCORE FORMERLY FINANCIAL STRESS SCORE

31 High Risk (1) Low Risk (100)

- · Composite credit appraisal is rated limited
- · High proportion of past due balances to total amount owing
- Low proportion of satisfactory payment experiences to total payment
- High proportion of slow payment experiences to total number of payment experiences

 Negative change in net worth UCC Filings reported 								
Level of Risk Moderate-High	Raw Score 1440	Probability of Failure 0.44 %	Average Probability of Failure for Businesses in D&B Database 0.48	Class 4				
Business and Industry	Trends							
DUCINECS AND INDU	STRY COMPARISON							
BUSINESS AND INDU		Selected Segments of Busines	s Attributes					
Norms	National %	Selected Segments of Busines	s Attributes					
Norms This Business	31	Selected Segments of Busines	s Attributes					
Norms	31 33	Selected Segments of Busines	s Attributes					

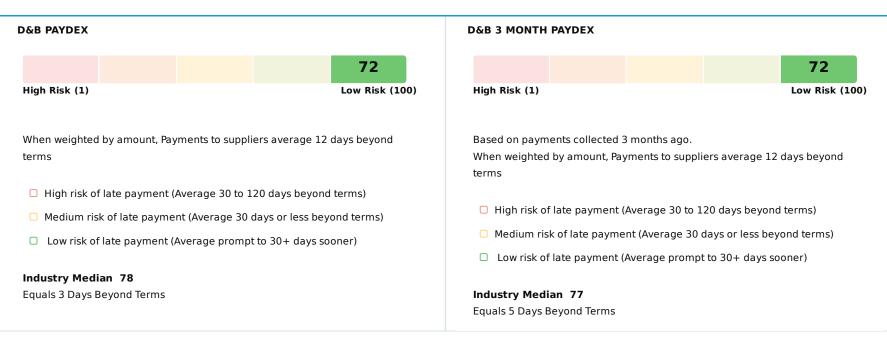




Current Rating as of 07/28/2021 Financial Strength Risk Indicator 3A: USD 1,000,000 to USD 4: Higher than Average Risk 9,999,999 in Net Worth or Equity

Trade Payments

TRADE PAYMENTS SUMMARY (Based on 24 months of data) % of Trade Within Terms Highest Past Due Overall Payment Behaviour **US\$ 5,000 12 81**% Days Beyond Terms **Highest Now Owing: Total Trade Experiences: Total Unfavorable Comments:** US\$ 15,000 Largest High Credit: US\$ 0 Largest High Credit: US\$ 15,000 Average High Credit: US\$ 8,666 **Total Placed in Collections:** Largest High Credit: US\$ 0



																		275	52 - Litho	ographic	comme	ercial p	rinting	
									Ψ.															
_ PAYDEX	([]	ndustry	/ Lower	Quarti	le ()l	ndustr	y Median	Quartile	e 🛪 Inc	dustry (Upper Q	uartile												
	4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	2022
This Business	68	68	68	68	68	68	68	66	66	66	61	67	65	67	67	68	68	70	69	72	61	62	77	72
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			68			69			70			70			71	_	_	73			70			

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Wit	hin Terms
100,000 & over	0		US\$ 0	0
50,000 - 99,999	0		US\$ 0	0
15,000 - 49,999	3		US\$ 45,000	83
5,000 - 14,999	11		US\$ 82,500	78
1,000 - 4,999	1		US\$ 2,500	100

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value		% Within Terms	
Less than 1,000	0		US\$ 0		0

Collapse All Expand All							
Industry Category₄	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
•55 - Automotive Dealers and Gasoline Service Stations	5	15,000	82	8	0	10	0
5599 - Ret misc vehicles	5	15,000	82	8	0	10	0
▼65 - Real Estate	5	15,000	79	12	o	9	0
6531 - Real estate agent/mgr	5	15,000	79	12	0	9	0
▼75 - Automotive Repair, Services and Parking	5	15,000	80	0	20	0	0
7532 - Car body repair/paint	5	15,000	80	0	20	0	O

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
02/22	Pays Promptly	-	15,000	7,500	0	1
02/22	Pays Promptly	-	15,000	15,000	5,000	
02/22	Pays Promptly	-	10,000	7,500	0	
02/22	Pays Promptly	-	7,500	7,500	5,000	
)2/22	Pays Promptly	-	7,500	7,500	100	
)2/22	Pays Promptly	-	7,500	7,500	0	
02/22	Pays Promptly	-	5,000	5,000	0	
02/22	Pays Promptly	-	5,000	5,000	0	
02/22	Pays Promptly	-	5,000	5,000	0	
02/22	Pays Promptly	-	2,500	2,500	0	
)2/22	Pays Prompt to Slow 30+	-	10,000	7,500	1,000	
)2/22	Pays Prompt to Slow 30+	-	7,500	7,500	1,000	
02/22	Pays Prompt to Slow 60+	-	15,000	7,500	500	
02/22	Pays Prompt to Slow 90+	-	10,000	5,000	0	
02/22	Pays Prompt to Slow 90+	-	7,500	2,500	50	
02/22	-	Cash account	0	0	0	Between 6 and 12 Month

OTHER PAYMENT CATEGORIES		
Other Payment Categories	Experience	Total Amount
Cash experiences	1	US\$ 0
Payment record unknown	0	US\$ 0
Unfavorable comments	0	US\$ 0
Placed for collections	0	US\$ 0
Total in D&B's file	16	US\$ 130,000

Increase your understanding of the links and risks between your customers and suppliers with D&B's Interactive Global Family Tree

SUBSIDIARIES (INTERNATIONAL)

Company City , Country or Region D-U-N-S® NUMBER

KENTMORE CLOTHING
(MANUFACTURING) PTY LTD

MELBOURNE, AUSTRALIA 75-468-3795

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Legal Events

EVENTS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	1	0	1	3
	Latest Filing: 01/01/2014	Latest Filing: -	Latest Filing: 02/01/2014	Latest Filing: 06/29/2021

Judgement - Court Judgement	
Filing Date	01/01/2014
Filing Number	123456
Status	Unsatisfied
Date Status Attained	01/01/2014
Received Date	04/07/2014
Award	US\$ 700
Debtors	GORMAN MANUFACTURING COMPANY INC - TEST CASE
Creditors	ABC MANUFACTURING - TEST CASE
Court	Los Angeles, County Of, Norwalk, CA
Suit	
Filing Date	02/01/2014
Filing Number	99999
Status	Pending
Date Status Attained	02/01/2014
Received Date	04/07/2014
Amount	US\$ 750
Plaintiffs	TEST CASE
Defendant	GORMAN MANUFACTURING INC - TEST CASE
Court	Supreme Court Of The State Of Tennessee, Knoxville, TN
LICC Filing Original	
UCC Filing - Original	

Filing Date 06/29/2021 **Filing Number** 21-7374802 **Received Date** 08/10/2021 Collateral Leased Unspecified **Secured Party** GMW CONTRACTOR EQUIPMENT FINANCE, OMAHA, NE **Debtors** GORMAN MANUFACTURING **Filing Office** SECRETARY OF STATE/UCC DIVISION, MONTGOMERY, AL UCC Filing - Original **Filing Date** 01/01/2014 **Filing Number** 77777 **Received Date** 05/03/2014 **Secured Party** VAL MAGEE - TEST, ALLENTOWN, PA **Debtors** GORMAN MANUFACTURING COMPANY INC - TEST CASE **Filing Office** SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA UCC Filing - Original **Filing Date** 01/01/2014 **Filing Number** 55555 **Received Date** 01/03/2014 **Secured Party** TEST CASE BUSINESS 1 **Debtors** GORMAN MANUFACTURING COMPANY **Debtors** and OTHERS

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SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

There may be additional UCC Filings in D&Bs file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgments in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

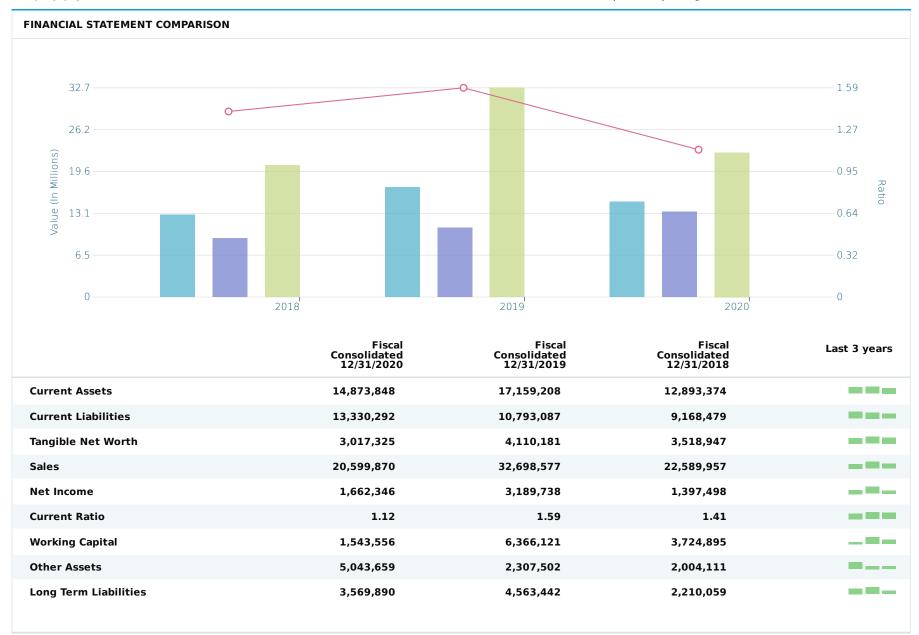
Special Events

Filing Office

There are no Special Events recorded for this business.

Financials - D&B

Financials



STATEMENT INFORMATION		
Source Information	Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.	
Statement Explanation	Fixed assets shown net less \$309,540 depreciation.	
Reporter Comments	On February 2, 2022, the report was updated using available sources.	

Financials

Source: D&B $\,\mid\,\,$ Currency: All figures shown in USD unless otherwise stated

	, , , , ,	
LANCE SHEET		
alance Sheet		
ssets		
Current Assets	Fiscal 12/31/2020	
Accounts Receivable	USD 3,460,420	-
Cash	USD 6,623,455	-
Inventory	USD 4,789,973	-
Total Current Assets	USD 14,873,848	
Long Term Assets	Fiscal 12/31/2020	
Deposits	USD 300,000	_
Property, Plant, Fixtures & Equipment	USD 1,255,339	-
Investments	USD 3,488,320	-
Total Assets	USD 19,917,507	

Total Current Liabilities	Fiscal 12/31/2020	
Accruals	USD 4,569,895	-
Current Portion Of Long Term Debt	USD 2,890,865	-
Accounts Payable	USD 5,869,532	-
Total Current Liabilities	USD 13,330,292	
Long Term Liabilities	Fiscal 12/31/2020	
Common Stock	USD 50,000	-
Other Long Term Liabilities	USD 3,569,890	-
Net Worth	USD 1,859,221	-
Retained Earnings	(USD 891,896)	-
Additional Paid In Capital / Capital Surplus	USD 2,000,000	-
Total Liabilities & Net Worth	USD 19,917,507	

PROFIT AND LOSS INFORMATION			
Date	Description		
12/31/2020	From JAN 01 2020 to DEC 31 2020 annual sales \$20,599,870; cost of goods sold \$11,558,967. Gross profit \$9,040,903; operating expenses \$7,775,986. Operating income \$1,264,917; other income \$653,321; net income before taxes \$1,918,238; Federal income tax \$255,892. Net income \$1,662,346.		

Financial Ratios

Source: D&B | Currency: All figures shown in USD unless otherwise stated

KEY BUSINESS RATIOS				
Statement date 12/31/2020	Based on Number of Establishments			
	Ratio for the business	Industry Median	Industry Quartile	
Profitability				
Return On Assets	8.3	9.3	3	
Return on Net Worth	55.1	33.1	1	
Return on Sales	8.1	8.1	2	
Short Term Solvency				
Current Liabilities to Inventory	278.3	298.0	1	
Current Liabilities Over Net Worth	441.8	79.5	1	
Current Ratio	1.1	1.9	3	
Quick Ratio (excl. Short Term Investments)	0.8	1.5	3	
Efficiency				
Accounts Payable to Sales	28.5	8.9	1	
Assets Over Sale	96.7	75.6	1	
Collection Period	61.3	49.6	1	
Sales to Inventory	4.3	10.3	4	
Sales Over Net Working Capital	13.3	4.1	2	

	Ratio for the business	Industry Median	Industry Quartile
Utilization			
Total Liabilities Over Net Worth	560.1	107.8	1

D&B currently has no financial information on file for this company.

D&B currently has no financial information on file for this company

D&B currently has no financial information on file for this company

Company Profile

COMPANY OVERVIEW

D-U-N-S **Mailing Address** 80-473-5132 UNITED STATES **Legal Form** Telephone Corporation (US) +1 (650) 555-0000 **History Record**

1985 Clear **Date Incorporated** SIC

Business Commenced On 1985

State of Incorporation

Ownership Not publicly traded

05/21/1985

CALIFORNIA

Present Control Succeeded

27520000 **NAICS**

323111

Lithographic commercial printing

Annual Sales

US\$ 20,599,870

Net Worth

Employees

US\$ 3,017,325

153 (120 here)

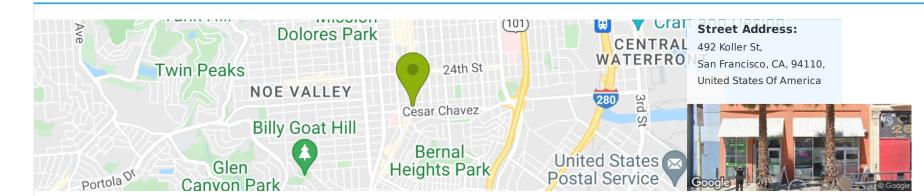
36 Years (1985)

Named Principal

Leslie Smith, PRES

Line of Business

Age (Year Started)



BUSINESS REGISTRATION

 $Corporate \ and \ business \ registrations \ reported \ by \ the \ secretary \ of \ state \ or \ other \ official \ source \ as \ of: \ -$

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name Gorman Manufacturing Company, Inc.

Corporation Type Corporation (US)

State of Incorporation CALIFORNIA **Date Incorporated** 05/21/1985

Registration ID testcase102 Filing Date 05/21/1985

Where Filed SECRETARY OF STATE/CORPORATIONS DIVISION

PRINCIPALS

Officers

LESLIE SMITH, PRES KEVIN J HUNT, SEC-TREAS

Directors

DIRECTOR(S): THE OFFICER(S)

COMPANY EVENTS

The following information was reported on: 02/02/2022

The California Secretary of State's business registrations file showed that Gorman Manufacturing Company, Inc. was registered as a Corporation on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

AFFILIATE: The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

BUSINESS ACTIVITIES AND EMPLOYEES

The following information was reported on: 02/02/2022

Business Information

Description Engaged in commercial lithographic printing (100%).

Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory: United States.

Employees 153 which includes officer(s). 120 employed here.

Financing Status Secured

Financial Condition Fair

Seasonality Nonseasonal.

Facilities Occupies premises in a one story cinder block building.

Location Central business section on well traveled street.

Related Concerns

SIC/NAICS Information

Industry Code	Description Perc	entage of Business
2752	Lithographic - commercial printing	
27520000	Commercial - printing, lithographic	
NAICS Codes	NAICS Descri	ption

323111 Commercial Printing (except Screen and Books)

Yes

Yes

GOVERNMENT ACTIVITY

Activity Summary

Borrower(Dir/Guar)	Yes
Administrative Debt	Yes
Contractor	Yes
Grantee	Yes

Party excluded from federal program(s)

Your Information

Record additional information about this company to supplement the D&B information.

Note: Information entered in this section will not be added to D&B's central repository and will be kept private under your user ID. Only you will be able to view the information.

In Folders: View

Account Number Endorsement/Billing Reference * Sales Representatives

jaimeg@nacmbcs.org

Credit Limit Total Outstanding

Last Login : 03/09/2022 04:05:16 PM
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